Quarterly Statement Q3 2022 CEWE Stiftung & Co. KGaA







November 11, 2022





The CEWE-Group

EUROPE'S LEADING PHOTO SERVICE AND ONLINE PRINTING PROVIDER

From its beginnings in 1912, CEWE has established itself as the first choice as a photo service for anyone looking to make more of their photos. The company's CEWE PHOTOBOOK in particular stands for this, with multiple awards and significantly more than six million copies sold every year. Customers can obtain further personalised photo products through the brands CEWE, WhiteWall and Cheerz, for instance – and from many leading European retailers. These brand worlds inspire customers to produce a wide range of creative designs with their personal photos, and customers entrust the company with more than 2 billion photos every year.

In addition, for the still young online printing market the CEWE Group has established a highly efficient production system for printed advertising media and business stationery. Billions of quality printing products reliably reach their customers via the distribution platforms SAXOPRINT, LASERLINE and viaprinto every year.

The CEWE Group is committed to a sustainable corporate management philosophy which is also supported by the Neumullers, the company's founding family and anchor investor, and has been recognised with multiple awards: for its long-term business focus; its fair, partnership-based relationships with customers, employees and suppliers; and for assuming social responsibility while pursuing an environmentally friendly approach and conserving resources. For instance, all CEWE brand products are produced on a climate-neutral basis.

The CEWE Group is present in 21 countries, with 4,000 employees. The CEWE share is listed in the SDAX index.



Key Indicators CEWE-Group

21

EUROPEAN COUNTRIES

o 27

> DISTRIBUTION OFFICES

692.8

MILION EUROS
TURNOVER IN 2021



>20,000

CEWE PHOTOSTATIONS



20,000

RETAILERS SUPPLIED

<u>~</u>

5.65

MILLION CEWE PHOTOBOOKS IN 2021



2.18

BILLION PHOTOS PRODUCED IN 2021

4,000

EMPLOYEES



14

PRODUCTION PLANTS



Letter to our Shareholders



Hopefully you were able to enjoy the summer travels that were possible again

International trips, celebrations, weddings, concerts and other events could finally take place again in the past months. Hopefully, you have also been able to enjoy these opportunities personally.

These trips in particular also provide CEWE with a strong starting basis for the decisive Q4

These classic photo occasions are decisive for the main business of photofinishing of your company. They have contributed quite significantly to the fact that after now three quarters, a growth in sales of 6.9% to 151.4 million euros can be reported and the EBIT of -1.1 million euros is even stronger than in the pre-Corona period (Q1-3 2018: -3.7 million euros, Q1-3 2019: -2.0 million euros). A strong starting position, for the decisive Q4, which is typically very profitable for CEWE, the Christmas quarter.

While Q1 2021 had still delivered a stronger result due to the lockdown ...

This strong position was achieved despite the fact that the first quarter in the previous year 2021, as the last Corona lockdown quarter in photofinishing, delivered a very positive result. Of course, the comparatively "normal" Q1 2022 was not able to repeat this special effect and thus delivered a result of 6.5 million euros below the exceptionally strong quarter of the previous year

.... have now almost made up for this in 2022 Q2 and Q3

This positive special effect ended with the lockdown and the second and third quarters of 2021 then showed a more typical pattern. Measured on this, now normal, basis of comparison, the second quarter performed better by +2.1 million euros and the third quarter even by +3.1 million euros than the respective quarter of the previous year. CEWE as a whole has consistently gained in earnings strength in the course of the year. Thus, EBIT at the beginning of the fourth quarter is only 1.2 million euros below the previous year's position, but +0.8 million euros and even +2.6 million euros higher than in the pre-Corona years 2019 and 2018.



Perfectly prepared for the decisive Christmas quarter

The increasing earnings strength over the course of the year already shows that your company CEWE is heading for the decisive fourth quarter in good shape. And the preparations for the fourth quarter are also stronger than ever: in photofinishing, a Christmas campaign with a wide range will once again reach CEWE customers. The sustainability topic, which is important for CEWE and for many buyers, will also be further developed. In the previous year, for example, CEWE's Advent calendar made a big step forward by using a recyclable interior divider. Now, for example, the Nature desk calendar made of 100% recycled paper or the environmentally friendly Premium photo puzzles are also following up on this. A lot of detailed work. But it is a matter of the heart for us and we are constantly getting even better.

Enjoy Christmas: With CEWE products ...

All these individual photo products are popular as personal Christmas gifts with a very high emotional value. You too are welcome to make use of this opportunity and give joy to your loved ones with photo products from CEWE

.... and later also with the results from CFWF

Especially in economically difficult times like today, many customers choose photo products as a gift, since many of these products are very attractive in price in addition to their high emotional meaning. This should further strengthen the - already typically very profitable - fourth quarter at CEWE. The basis for this is in place: The photo occasions, which have clearly risen again with trips, celebrations, get-togethers, etc., have once again filled our photo memory with great, up-to-date photos. There are many indications that CEWE will have a good fourth quarter in 2022, and on the basis of the strong position after three quarters, the lower mark of the target corridor would still be reached even with a decline in earnings of 6 million euros, or even the upper target mark would be reached with an increase in earnings of 9 million euros ... and this would then be the highest EBIT that CEWE has ever achieved.

All colleagues at CEWE are working hard and with concentration to achieve another strong result in 2022! Be excited ... so are we!

See you in the New Year!





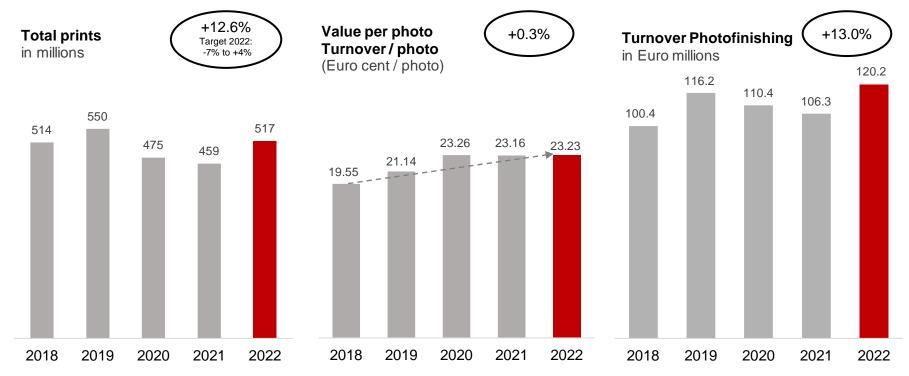
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1. Business segment Photofinishing

- 2. Business segment Commercial Online-Print
- 3. Business segment Retail
- 4. Business segment Other
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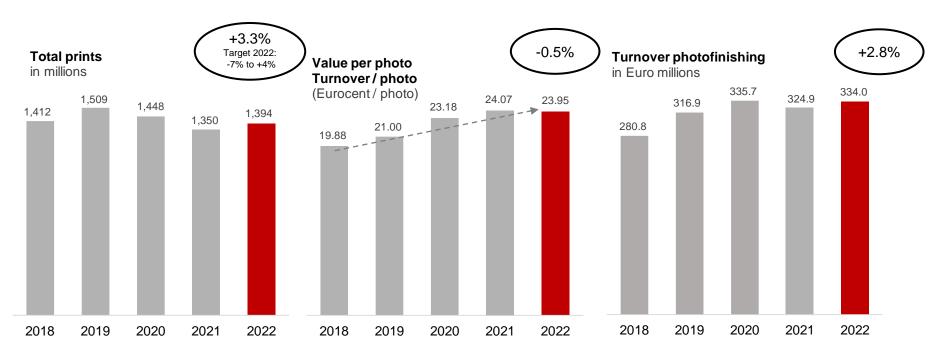
Number of prints and turnover Photofinishing Q3



- » Corona normalization enables photo opportunities (esp. travel, celebrations, ...) and occasions for photo product orders again: Photo volume and turnover increase significantly
- » Turnover per photo increases again



Number of prints and turnover Photofinishing Q1-3

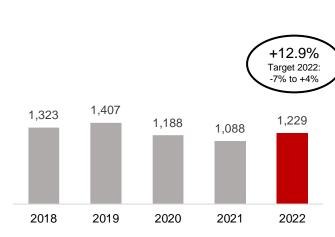


- » "Stay-at-home" effects with a particularly positive impact on demand in the Corona special years 2020 (here especially in Q2) and 2021 (here especially in Q1) make year-on-year comparability difficult
- » Turnover per photo increases encouragingly compared to the last pre-Corona period in 2019

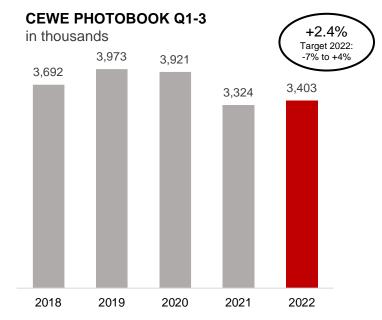


CEWE PHOTOBOOK Q3 and Q1-3

CEWE PHOTOBOOK Q3 in thousands



»On the way towards "back to normal": Corona normalization and above all return of international vacation trips cause demand for CEWE PHOTO BOOKS to continue to increase significantly in Q3 (however, longdistance travel photo books not yet back)

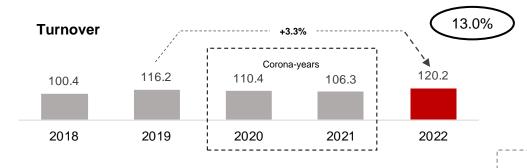


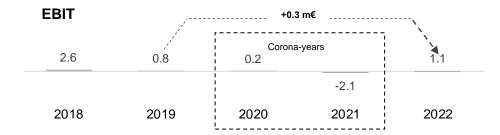
» Also accumulated growth again, but not yet back to pre-Corona level: The classic multi-photo product still feels the Coronarelated temporary lack of images



Business Segment Photofinishing Q3

in Euro millions

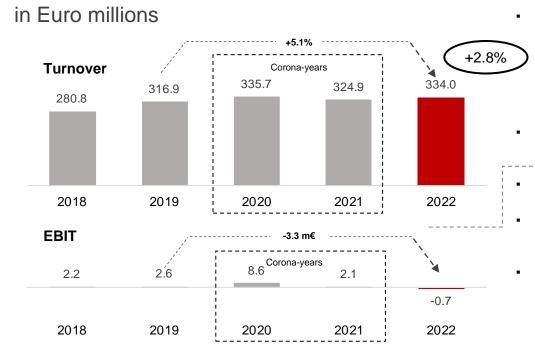




- » Significant growth in Q3, Q3 turnover even exceeds last pre-Corona Q3 in 2019
- » EBIT in Q3 improves by a strong 3.2 million euros

- Photofinishing turnover increased significantly by +13.0% under the influence of the continuing Corona normalization. In particular, the high activity in the vacation travel sector is generating a large number of new photo images and is prompting consumers to order more photo products.
- In addition, implemented price increases support the turnover growth and provide additional contribution margins.
- With the turnover now achieved, FF is also growing nicely by +3.3% compared to the last pre-Corona Q3 in 2019.
- Photofinishing EBIT improves by a strong +3.2 million euros due to demand and prices.
- Only social security payments in the form of short-time allowances amounting to 40 thousand euros were made (Q3 2021: 343 thousand euros short-time allowances).
- Further price increases will generate additional contribution margins, especially in the important Christmas business in the fourth quarter of 2022.
- Special effects Q3 2022: -0.9 million euros
 - Effects from purchase price allocation of Cheerz: -0.4 million euros
 - Effects from the purchase price allocation of WhiteWall: -0.5 million euros
- Special effects Q3 2021: -1.0 million euros
 - Effects from the purchase price allocation of Cheerz: -0.5 million euros
 - Effects from the purchase price allocation of WhiteWall: -0.5 million euros

Business Segment Photofinishing Q1-3



- » Photofinishing also accumulated with growth again
- » Earnings shortfall from Q1 (Corona special boom in previous year) further reduced

Q1 still with expected decline in turnover (-9.9% due to special economic situation caused by "stay-at-home" effect in Q1 of previous year), Q2 and Q3 with significant increase in turnover: In Q2 (+8.2%) and Q3 (+13.0%), photofinishing turnover increases under the impression of the continuing Corona normalization. In particular, the strong vacation travel activity generates many new photo images and makes consumers order more photo products. In addition, implemented price increases support turnover growth and provide additional contribution margins.

With the turnover now achieved, Photofinishing is also up +5.1% compared to the last pre-Corona period in 2019.

The Q1 earnings shortfall (-7.3 million euros compared to Q1 of the previous year with Corona special boom) is reduced to -2.8 million euros with good Q2 and Q3.

In this context, only 217 thousand euros in social security benefits in the form of short-time allowances partially compensated for the personnel costs incurred without work performance (Q1-3 2021: 909 thousand euros).

Mainly due to the naturally increased cost structure compared to 2019 (also in preparation for the always increasing Christmas business), the current EBIT is thereby below the last pre-Corona EBIT from 2019 (2.6 million euros). Further price increases will generate additional contribution margins, especially in the Christmas business in the fourth quarter.

- Special effects Q1-3 2022: -2.8 million euros
 - Effects from the purchase price allocation of Cheerz: -1.3 million euros
 - Effects from the purchase price allocation of WhiteWall: -1.6 million euros
 - Special effects Q1-3 2021: -3.1 million euros
 - Effects from the purchase price allocation of Cheerz: -1.5 million euros
 - Effects from the purchase price allocation of WhiteWall: -1.6 million euros

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Commercial Online-Print











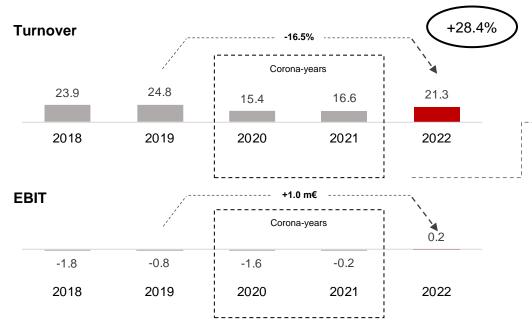


» Business and advertising prints: flyers, business cards, stationery, packaging, promotional items, etc.



Business Segment Commercial Online-Print Q3

in Euro millions



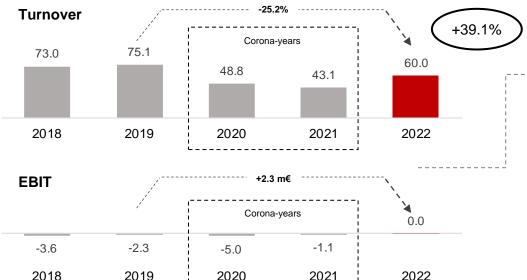
- » COP benefits from (post-Corona) recovery and increases turnover and earnings
- » Lower break-even level: Although turnover has not yet returned to pre-Corona levels, higher earnings are already being achieved

- COP continues to benefit from the ongoing "Corona normalization" in Q3 and significantly increases turnover with the "best price strategy".
- This still leaves COP below the pre-Corona revenue level from Q3 2019 (EUR 24.8million), but ...
- ... shows strongly improved result and overall lower break-even level mainly due to optimized cost structure vs. Q3 2019 (EBIT -0.8 million euros).
- The growth in turnover and continued strict cost management also improved EBIT compared with the previous year.
- Special effects Q3 2022: -0.1 million euros
 - Effects from the purchase price allocation of Laserline: -0.1 million euros
 - Special effects Q3 2021: -0.1 million euors
 - Effects from the purchase price allocation of Laserline: -0.1 million euros



Business Segment Commercial Online-Print Q1-3

in Furo millions



- » COP benefits from (post-Corona) recovery and increases turnover and earnings
- » Lower break-even level: Although turnover has not yet returned to pre-Corona levels, higher earnings are already being achieved

KOD benefits from the ongoing Corona normalization and significantly increases in turnover with the "best price strategy" (Q1 2022: +38.8%; Q2 2022: +52.5%; Q3 2022: +28.4%).

This still leaves COP below the pre-Corona revenue level from Q1-3 2019 (EUR 75.1 million), but ...

- ... shows strongly improved result and overall lower break-even level mainly due to optimized cost structure vs. Q1-3 2019 (EBIT -2.3 million euros).
- The increase in turnover and continued strict cost management also improved EBIT compared with the previous year.
- The COP fully compensated for social security payments received last year in the form of short-time working allowances amounting to 688 thousand euros (EBIT Q1-3 2021 without short-time working allowances: -1.7 million euros; Q1-3 2022: no short time work).
- Special effects Q1-3 2022: -0.2 million euros
 - Effects from the purchase price allocation of Laserline: -0.2 million euros
- Special effects Q1-3 2021: -0.2 million euros
 - Effects from the purchase price allocation of Laserline: -0.2 million euros



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Retail with focus on photofinishing business

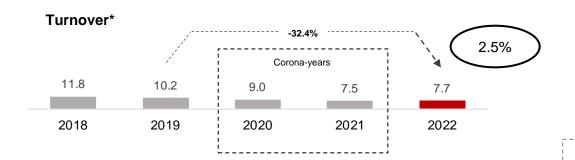


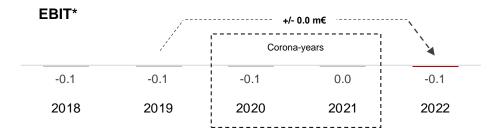
» Retail segment contains hardware revenue only, photofinishing business is shown in photofinishing segment



Business Segment Retail* Q3

in Euro millions





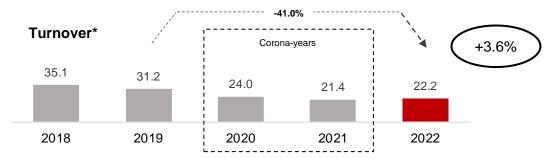
» Retail well positioned with optimized store structure

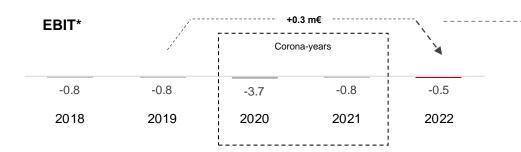
- Retail also continues to benefit from the ongoing Corona normalization and increased hardware turnover in Q3.
- By focusing on the photofinishing business and refraining from low-margin hardware business, the active reduction in turnover before the onset of the Corona crisis was around -10% in line with business strategy.
- Also looking at retail against the last pre-Corona Q3 in 2019, it has significantly reduced hardware turnover with reduced store footprint by a good 30% in line with strategy ...
- ... while defending the earnings level (Retail-EBIT Q3 2019: -0.1 million euros).
- Due to seasonal factors, Q3 EBIT in Retail is traditionally usually slightly negative (Q3 2021: EUR -18 thousand; Q3 2022: EUR -79 thousand)
- Retail fully compensated for social security payments in the form of short-time working allowance in the amount of 65 thousand euros received in the previous year's quarter (EBIT Q3 2021 without short-time working allowance: -0.1 million euros; Q3 2022: no short time work).
- Special effects Q3 2022: none
- Special effects Q3 2021: none



Business Segment Retail* Q1-3

in Euro millions





» Retail well positioned with optimized store structure

- Already in Q1 2022, retail was able to increase its turnover by +4.0% with the Corona normalization, and this positive development continued in Q2 with +4.4% and in Q3 with +2.5%: In the first nine month, retail is up +3.6%.
- Looking also at retail against the last pre-Corona Q1-3 in 2019, it has significantly reduced hardware turnover with reduced store footprint by a good 40% in line with strategy ...
- ... while still improving the earnings situation (EH-EBIT Q1-3 2019: -0.8 million euros).
- EBIT in retail also improved year-on-year.
- Retail fully compensated for social security payments in the form of short-time working allowance in the amount of 734 thousand euros received in the previous year (EBIT Q1-3 2021 without short-time working allowance: -1.5 million euros; Q1-3 2022: no short time work).
- Special effects Q1-3 2022: none
- Special effects Q1-3 2021: none



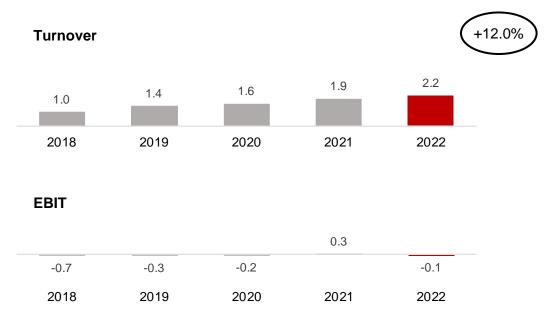
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Business Segment Other Q3

in Euro millions



Structural and corporate costs and profits arising from real estate property and company investments are shown in the "other" business segment.

 The 2.2 million euros in turnover is exclusively attributable to futalis (Q3 2021: 1.9 million euros).

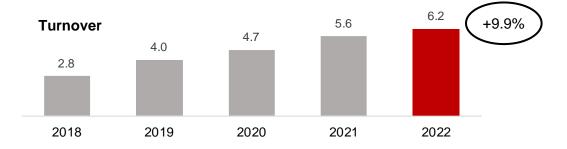
 In the previous year's Q3 EBIT, the reversal of a provision of EUR 0.3 million for a potential property tax back payment for Saxopark in Dresden had a particularly positive effect on earnings.

» Business segment "Others" further increases turnover



Business Segment Other Q1-3

in Euro millions



Structural and corporate costs and profits arising from real estate property and company investments are shown in the "other" business segment.

 The EUR 6.2 million in turnover is exclusively attributable to futalis (Q1-3 2021: EUR 5.6 million)

 The segment's EBIT contribution improves mainly due to better income from real estate holdings compared to the previous year.

EBIT

| | | | | 0.0 |
|------|------|------|------|------|
| -1.7 | -1.5 | -0.5 | -0.2 | |
| 2018 | 2019 | 2020 | 2021 | 2022 |

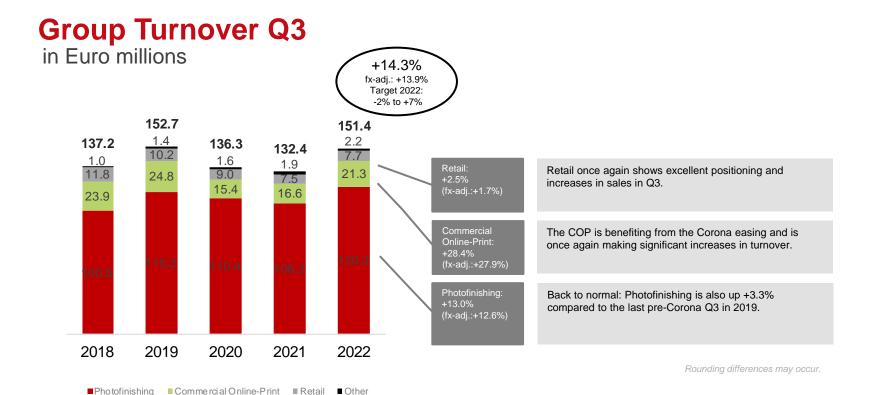
» Business segment "Others" increases turnover and improves earnings



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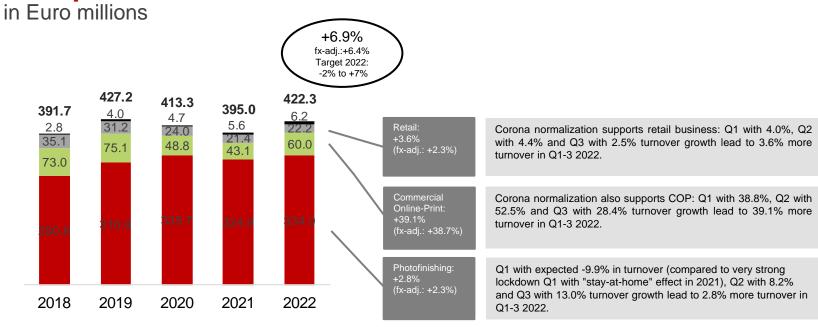




» Turnover growth in all business segments in Q3



Group Turnover Q1-3



Rounding differences may occur.

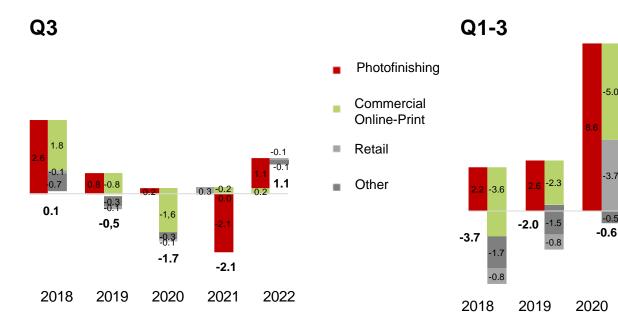
Turnover growth in all business units also in the first nine months

■Commercial Online-Print
■ Retail
■ Other



Photofinishing

EBIT in Euro millions



- » PF and COP drive Q3 earnings improvement compared to previous year's quarter
- » Best Q3 Group EBIT in the last 5 years





2022

-1.1

0.1

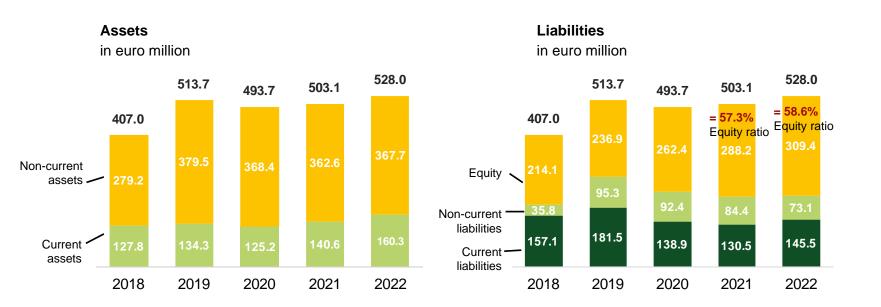
2021

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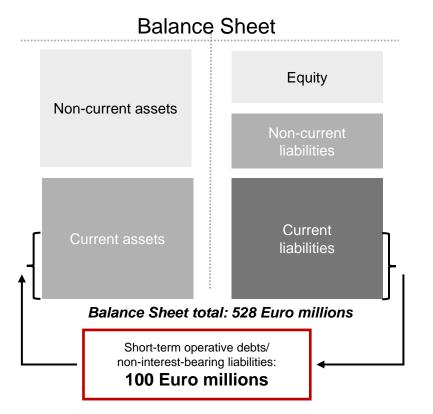
Balance Sheet at 30 September



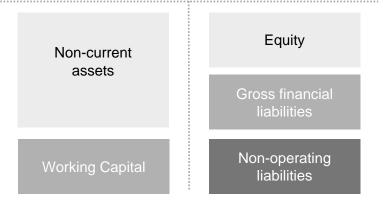
» Equity ratio rises to a very solid 58.6%



From Balance Sheet to Management Balance Sheet



Management Balance Sheet

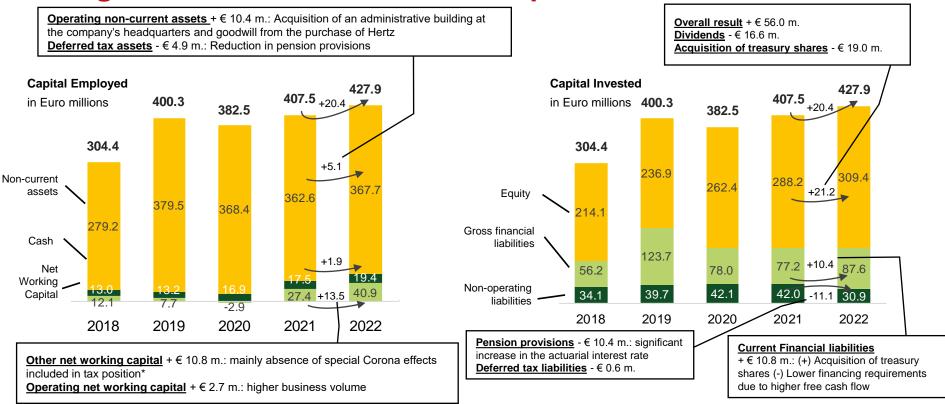


Balance Sheet total: 428 Euro millions

The Balance Sheet total is reduced to capital elements "to be paid for" (by way of dividends or interest) in the management balance sheet



Management-Balance Sheet at 30 September



» Higher business volume and absence of Corona special effects increase NWC and, together with real estate, capital employed by 20 million euros



Free cash flow Q3

Increase of € 8.8 m. due to

Higher business volume:

+ non-cash effects)

business increase)

quarter

€ 3.1 m. earnings (total EBITDA

€ 3.9 m. operating net working capital (increase in trade liabilities

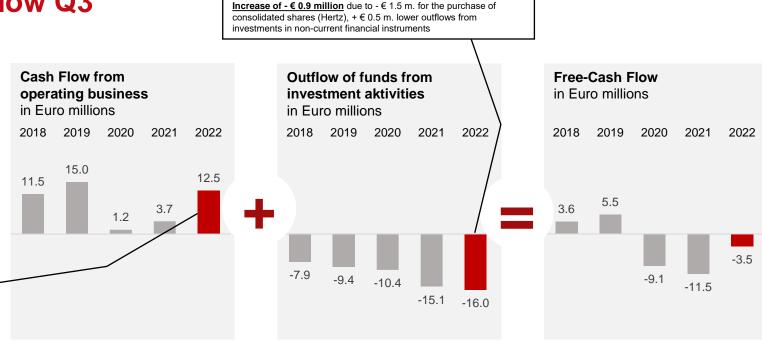
due to stockpiling and increase in

liabilities to retail partners due to

- € 1.1 m. other net working capital (procurement-related increase in sales tax receivables)

End of Corona special effects:

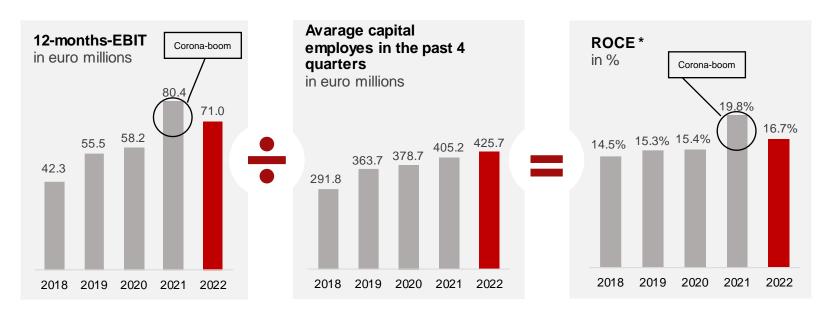
€ 2.1 m. particularly increased tax payments in prior-year



- » "Back to normal" operating cash flow increases by € 8.8 m. due to rising earnings, increasing liabilities in working capital and non-repetition of Corona-related tax payments caught up in the prioryear quarter
- » Further purchase price payment for Hertz increases cash outflow from investing activities by € 0.9 m.
- » Q3 free cash flow increases by € 8.0 m.



ROCE at September 30



- » Stronger than in pre-Corona times: ROCE at 16.7%
- » Decline in 12-month EBIT (Corona-strengthened results from Q4-2020 and Q1-2021 in particular are part of previous year's numbers at Sept. 30, 2021) causes ROCE to fall compared to PY



^{*} ROCE = EBIT / Ø Capital Employed. Rounding differences may occur.

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Consolidated income statement

| Figures in thousands of euros | Q3 2021 | Q3 2022 | Δ as % | Δ in TEuro | Q1-3 2021 | Q1 - 3 2022 | Δ as % | ∆ as TEuro |
|--|---------|---------|---------------|-------------------|-----------|-------------|---------------|------------|
| Revenues | 132,420 | 151,370 | 14.3% | 18,950 | 395,006 | 422,275 | 6.9% | 27,269 |
| Increase / decrease in finished and unfinished goods | 245 | -203 | - | -448 | -75 | -350 | 367% | -275 |
| Other own work capitalised | 329 | 728 | 121% | 399 | 840 | 1,709 | 103% | 869 |
| Other operating income | 6,174 | 6,491 | 5.1% | 317 | 18,143 | 20,896 | 15.2% | 2,753 |
| Cost of materials | -37,053 | -43,259 | 16.7% | -6,206 | -102,108 | -116,983 | 14.6% | -14,875 |
| Gross profit | 102,115 | 115,127 | 12.7% | 13,012 | 311,806 | 327,547 | 5.0% | 15,741 |
| Personnel expenses | -44,879 | -47,240 | 5.3% | -2,361 | -136,870 | -141,831 | 3.6% | -4,961 |
| Other operating expenses | -45,933 | -53,501 | 16.5% | -7,568 | -135,574 | -147,183 | 8.6% | -11,609 |
| EBITDA | 11,303 | 14,386 | 27.3% | 3,083 | 39,362 | 38,533 | -2.1% | -829 |
| Amortisation/Depreciation | -13,367 | -13,317 | -0.4% | 50 | -39,291 | -39,682 | 1.0% | -391 |
| Earnings before interest, taxes (EBIT) | -2,064 | 1,069 | - | 3,133 | 71 | -1,149 | - | -1,220 |
| Financial income | 9 | 11 | 22.2% | 2 | 69 | 545 | 690% | 476 |
| Financial expenses | -488 | -373 | -23.6% | 115 | -1,179 | -1,038 | -12.0% | 141 |
| Financial result | -479 | -362 | -24.4% | 117 | -1,110 | -493 | -55.6% | 617 |
| Earnings before taxes (EBT) | -2,543 | 707 | - | 3,250 | -1,039 | -1,642 | 58.0% | -603 |
| Income taxes | 484 | -266 | - | -750 | 330 | 504 | 52.7% | 174 |
| Group earnings after taxes | -2,059 | 441 | - | 2,500 | -709 | -1,138 | 60.5% | -429 |
| Earning per Share | | | | | | | | |
| Undiluted | -0.28 | 0.06 | - | 0.34 | -0.10 | -0.16 | -60.0% | -0.06 |
| Diluted | -0.28 | 0.06 | - | 0.34 | -0.10 | -0.16 | -60.0% | -0.06 |

Rounding differences may occur.



Consolidated balance sheet: Assets

| | | | | Δ as % | Δ as % |
|---|---------------|---------------|---------------|---------------|---------------|
| Figures in thousands of euros | Sep. 30, 2021 | Jun. 30, 2022 | Sep. 30, 2022 | Jun. 30, 2022 | Sep. 30, 2021 |
| Property, plant and equipment | 209,849 | 215,874 | 218,416 | 1.2% | 4.1% |
| Investment properties | 17,211 | 17,258 | 16,729 | -3.1% | -2.8% |
| Goodwill | 77,758 | 83,275 | 83,276 | 0.0% | 7.1% |
| Intangible assets | 26,993 | 24,096 | 23,447 | -2.7% | -13.1% |
| Financial assets | 9,634 | 9,656 | 9,712 | 0.6% | 0.8% |
| Non-current financial assets | 2,081 | 1,060 | 1,056 | -0.4% | -49.3% |
| Non-current other receivables and assets | 1,005 | 1,444 | 1,930 | 33.7% | 92% |
| Deferred tax assets | 18,041 | 12,951 | 13,129 | 1.4% | -27.2% |
| Non-current assets | 362,572 | 365,614 | 367,695 | 0.6% | 1.4% |
| Inventories | 52,427 | 55,966 | 58,956 | 5.3% | 12.5% |
| Current trade receivables | 36,443 | 34,654 | 40,421 | 16.6% | 10.9% |
| Current receivables from income tax refunds | 20,522 | 19,855 | 26,262 | 32.3% | 28.0% |
| Current financial assets | 2,581 | 2,705 | 2,728 | 0.9% | 5.7% |
| Other current receivables and assets | 11,136 | 12,318 | 12,596 | 2.3% | 13.1% |
| Cash and cash equivalents | 17,456 | 23,855 | 19,361 | -18.8% | 10.9% |
| Current assets | 140,565 | 149,353 | 160,324 | 7.3% | 14.1% |
| Assets | 503,137 | 514,967 | 528,019 | 2.5% | 4.9% |

Rounding differences may occur.



Consolidated balance sheet: Equity and liabilities

| | | | | ∆ as % | Δ as % |
|--|---------------|---------------|---------------|---------------|--------|
| Figures in thousands of euros | Sep. 30, 2021 | Jun. 30, 2022 | Sep. 30, 2022 | Jun. 30, 2022 | |
| Subscribed capital | 19,302 | 19,349 | 19,349 | 0.0% | 0.2% |
| Capital reserve | 73,579 | 73,889 | 73,640 | -0.3% | 0.1% |
| Treasury shares at acquisition cost | -8,944 | -27,315 | -27,225 | -0.3% | 204% |
| Retained earnings and unappropriated profits | 204,310 | 243,595 | 243,658 | 0.0% | 19.3% |
| Equity of the shareholders of CEWE KGaA | 288,247 | 309,518 | 309,422 | 0.0% | 7.3% |
| Non-current accruals for pensions | 38,462 | 27,692 | 28,102 | 1.5% | -26.9% |
| Non-current deferred tax liabilities | 2,447 | 1,433 | 1,852 | 29.2% | -24.3% |
| Non-current other accruals | 393 | 405 | 401 | -1.0% | 2.0% |
| Non-current interest-bearing financial liabilities | 379 | 213 | 116 | -45.5% | -69.4% |
| Non-current leasing liabilities | 42,046 | 43,963 | 42,137 | -4.2% | 0.2% |
| Non-current financial liabilities | 81 | 0 | 0 | 0.0% | -100% |
| Non-current other liabilities | 626 | 526 | 526 | 0.0% | -16.0% |
| Non-current liabilities | 84,434 | 74,232 | 73,134 | -1.5% | -13.4% |
| Current tax liabilities | 4,844 | 3,627 | 3,273 | -9.8% | -32.4% |
| Current other accruals | 3,085 | 2,185 | 2,405 | 10.1% | -22.0% |
| Current interest-bearing financial liabilities | 25,074 | 33,233 | 35,908 | 8.0% | 43.2% |
| Current leasing liabilities | 9,715 | 9,636 | 9,478 | -1.6% | -2.4% |
| Current trade payables | 57,191 | 54,119 | 65,037 | 20.2% | 13.7% |
| Current financial liabilities | 391 | 1,659 | 173 | -89.6% | -55.8% |
| Current other liabilities | 30,156 | 26,758 | 29,189 | 9.1% | -3.2% |
| Kurzfristige Schulden | 130,456 | 131,217 | 145,463 | 10.9% | 11.5% |
| Passiva | 503,137 | 514,967 | 528,019 | 2.5% | 4.9% |

Rounding differences may occur.



Financial schedule

(insofar as already scheduled)

| 18.11.2022 | Roadshow London with Baader Bank |
|------------|--|
| 29.11.2022 | Deutsches Eigenkapitalforum 2022 |
| 07.12.2022 | Roadshow Zürich with Baader Bank |
| 08.12.2022 | Roadshow Genf with Baader Bank |
| 09.01.2023 | ODDO BHF Forum 2023 |
| 18.01.2023 | GCC 2023 – UniCredit/Kepler Cheuvreux Conference |
| 30.03.2023 | CEWE Annual Press and Analyst Conference 2023 |
| 30.03.2023 | Publication Annual Report 2022 |

Publisher

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All numbers are calculated as exactly as possible and rounded for the presentation. Figures may not sum to 100, because of rounding.



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